

We are a leading biotech service provider with the most comprehensive range of research reagents, antibodies, biochemicals and molecular biological reagents (e.g. siRNAs, CRISPRs) in Austria and supply research, medical and industrial customers.

For this diverse product area (international manufacturers), we are looking for a committed and enthusiastic candidate to strengthen our team for the earliest possible entry.

Product Management & Sales (f/m/x) - full time

Are you interested in?

- Technical active sales and product consulting / processing of product enquiries
- Solution selling
- Definition and implementation of sales strategies for market development
- Research of customer potentials / size of wallet
- Contact with customers and suppliers by using all communication channels
- Customer care and acquisition
- Delivering input for online marketing and data maintenance (close cooperation with IT and marketing)

Then this position, with great responsibility and decision-making competence, is just right for you.

Win us over with your profile!

- Degree in the field of natural sciences or medicine
- Knowledge and experience in immunology as well as in the laboratory
- Proficient in Microsoft Office
- Basic economic knowledge is an advantage
- Very good German and English skills
- Valid driver's license is required (class B)
- Willingness to travel is required (especially within Austria, on a case-by-case basis abroad)
- Strong communication skills and joy in building and maintaining internal and external contacts

We expect teamwork, kindness, loyalty and flexibility from our employees.

Look forward to:

- Varied and exciting full-time position
- Space for flexibility and co-design
- Responsible remit
- Team-oriented working environment

During your training period, which will last about 4 months, you will get to know the internal processes and learn to handle technical customer enquiries. Subsequently, you will be ready to visit our important customers throughout Austria accompanied by your colleagues.

As an open-minded, self-initiative, goal-oriented and communicative sales person with a sense of responsibility, you take over customer support in Austria independently after approx. 6 months. Depending on the agreement, we will then provide you with a neutral company car (also for private use).

We offer an annual gross salary of € 45,500 for this varied and exciting full-time position. Willingness for overpayment depending on professional qualifications and experience.

Please send your compelling application (including a CV) to: researchisfun@szabo-scandic.com